

# Application as direct exhibitor

A

Nuremberg, Germany, 29.9. – 1.10.2020



## POWTECH 2020

Leading Trade Fair for Powder & Bulk Solids  
Processing and Analytics

**Please return to**  
NürnbergMesse China Co., Ltd.  
Mrs. Jessie Liao  
3507-3510, No.218 West Tianmu Rd.  
Shanghai, China  
**T +86 (0) 21 6036 5863**  
**jessie.liao@nm-china.com.cn**

Please send us the  
application documents **once only!**  
(email to [jessie.liao@nm-china.com.cn](mailto:jessie.liao@nm-china.com.cn))

2019年9月15日之前递交展位申请并完成定金  
支付的企业可享受1,000元/展位的早鸟优惠!

**Deadline of application:**  
**29 February 2020**

Company name in EN \_\_\_\_\_

公司中文名 \_\_\_\_\_

Company address \_\_\_\_\_

Postcode, Town, Country \_\_\_\_\_

Proprietor/Manager \_\_\_\_\_

Tel. (Company) \_\_\_\_\_ Fax (Company) \_\_\_\_\_

E-mail (Company) \_\_\_\_\_

Internet \_\_\_\_\_

Person to contact \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Correspondence address\* \_\_\_\_\_

Entry in the list of exhibitors under name

### Application as direct exhibitor (please complete in detail or mark as applicable) and acceptance of the conditions for participation

#### 1. We order stand space in exhibition halls.

For rentals and specifications see item 7 of the Special Conditions for Participation. We desire the following type of stand and stand space:

Option A: Shell scheme package

Front \_\_\_\_\_ m      Depth \_\_\_\_\_ m      Area \_\_\_\_\_ m<sup>2</sup>

##### (1) Basic shell scheme package

- In-line stand (1 side open) RMB 36,500/12m<sup>2</sup>  
 Corner stand (2 sides open) RMB 39,500/12m<sup>2</sup>

##### (2) Upgrade shell scheme package

- In-line stand (1 side open) RMB 39,500/12m<sup>2</sup>  
 Corner stand (2 sides open) RMB 42,500/12m<sup>2</sup>

Shell scheme package includes (take 12 m<sup>2</sup> for example):  
stand space, AUMA fee, waste disposal service, stand partition walls,  
fascia board, carpet, consultation table, chairs, lighting units,  
counter, litter bin, power supply consumption

Option B: Raw space only (minimum space: 24m<sup>2</sup>)

Front \_\_\_\_\_ m      Depth \_\_\_\_\_ m      Area \_\_\_\_\_ m<sup>2</sup>

- In-line stand (1 side open) RMB 2,180/m<sup>2</sup>  
 Corner stand (2 sides open) RMB 2,380/m<sup>2</sup>  
 Peninsula stand (3 sides open) RMB 2,580/m<sup>2</sup>  
 Island stand (4 sides open) RMB 2,780/m<sup>2</sup>

•The price of raw space booth includes:  
the AUMA fee and the waste disposal service during the event (see  
item 7 of the Special Conditions for Participation).

•We are aware that **option B does not include any stand construction.**

2. We agree to purchase the marketing services at a price of RMB 6,600  
(see item 15 of the Special Conditions for Participation).

3. We agree to erect 2.50 m high stand partitions on all closed sides of  
our stand space and to lay floor covering.

4. **Cancellation policy** (see item 7 of the General Conditions for Participation)  
are necessary for reading and checking by each exhibitor before  
application submit.

5.  We need compressed air supply.  
 We need water supply/drainage.

**This information is needed for allocating the stand space.**

**We will place the actual order later using the Online**

**ExhibitorShop.**

We will show exhibits with a weight  $\geq 5$  t and/or a floor space  $\geq 6$  m<sup>2</sup>.  
These exhibits must be delivered early by arrangement with the project  
team.

6. We would like the following position for our stand (i.e. "not next to",  
"close to", "exact stand dimensions", etc.; without legal claim):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

7. We assign our products and/or services to the list of products on  
form B. Our entries will be published in the exhibitor and product  
database at [www.powtech.de/en](http://www.powtech.de/en).

8.  We would like to order the official travel package.

•意向随团且在报名截止日期前支付随团定金的企业可享受展位优先安排和展位  
费减免500元/展位的双重优惠!

注意: 收到展位申请表之后, 主办方将提供展位定金 (10,000元/展商) 的付款通知, 请于收到后7个工作日内支付定金以确认展位预留! 意向随团企业请一并支付随  
团定金 (5,000元/企业) 以确认随团, 并有机会享受随团优惠!

We have taken note of the attached Special and General Conditions of Participation incl. the information on data protection and the admission criteria and we accept them on  
all points. **The stated company data and exhibits can already be recorded and published.**

We indicate the name of the company for which we are requesting co-exhibitor status on the attached form.

We can object to the promotional use of our data by NürnbergMesse GmbH at any time by letter (NürnbergMesse GmbH, Messezentrum, 90471 Nuremberg) or e-mail  
([data@nuernbergmesse.de](mailto:data@nuernbergmesse.de)).

Place and date \_\_\_\_\_

Company stamp and authorized signature of direct exhibitor \_\_\_\_\_



List of products of the trade fair POWTECH 2020

Please copy this form for co-exhibitors in advance!

- Direct exhibitor
Co-exhibitor at

For the entry in the exhibitor and product database at www.powtech.de/en it is mandatory to return this form!

(Direct exhibitor)

Our products and/or services are to be assigned as follows:

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(Please tick as appropriate)

1. Basic processing technologies for powder and bulk material

- 1.1 Size reduction
1.1.1 Crushers
1.1.2 Colloid mills
1.1.3 Cryogenic mills
1.1.4 Ball mills
1.1.5 Laboratory mills
1.1.6 Impact mills
1.1.7 Stirrer mills
1.1.8 Hammer mills
1.1.9 Cutting mills
1.1.10 Screen mills
1.1.11 Pin mills
1.1.12 Jet mills
1.1.13 Drum mills
1.1.14 Roller mills
1.1.15 Other size reduction machines and accessories

- 1.2 Mixing
1.2.1 Dispersing
1.2.2 Homogenising
1.2.3 Cooling mixers
1.2.4 Mixing equipment
1.2.5 Mixing containers
1.2.6 Trough mixers
1.2.7 Planetary mixers
1.2.8 Pneumatic mixers
1.2.9 Stirrers
1.2.10 Screw mixers
1.2.11 Drum mixers
1.2.12 Vacuum mixers
1.2.13 Other mixers and accessories

- 1.3 Separating, screening, filtering
1.3.1 Separators
1.3.2 Filters
1.3.3 Filtration plants
1.3.4 Filter fabrics
1.3.5 Magnetic separators
1.3.6 Sedimenters
1.3.7 Classifiers, dedusters
1.3.8 Sieves
1.3.9 Screening machines
1.3.10 Fabrics of screens
1.3.11 Centrifuges
1.3.12 Cyclones
1.3.13 Other separating, screening, filtering equipment and plants and accessories

- 1.4 Agglomerating, granulating, briquetting, compacting
1.4.1 Agglomerating plants
1.4.2 Briquetting plants
1.4.3 Extruders and spheronisers
1.4.4 Granulating dryers
1.4.5 Compactors
1.4.6 Mixing granulators
1.4.7 Pastillisers
1.4.8 Melt granulators
1.4.9 Pelletisers
1.4.10 Drum granulators
1.4.11 Fluidised-bed granulating plants
1.4.12 Other agglomerating, granulating, briquetting plants and accessories

- 1.5 Drying of powder and bulk solids
1.5.1 Belt dryers
1.5.2 Rotary drum dryers
1.5.3 Freeze dryers
1.5.4 Crystallizers
1.5.5 Simultaneous grinders and dryers
1.5.6 Microwave dryers
1.5.7 Pneumatic dryers
1.5.8 Paddle dryers
1.5.9 Screw dryers
1.5.10 Tumbling dryers
1.5.11 Drying cabinets
1.5.12 Fluidised-bed dryers
1.5.13 Other dryers and accessories

- 1.6 Pressing
1.6.1 Tablet presses
1.6.2 Tablet stamps and accessories

- 1.7 Coating and dragee coating
1.7.1 Tumbling mixers
1.7.2 Drum coaters
1.7.3 Fluidised bed coaters

- 1.8 Thermal processing technologies for powder and bulk material
1.9 Chemical processing technologies for powder and bulk material
1.10 Optical processing technologies for powder and bulk material
1.11 Other basic processing technologies for powder and bulk material

- 1.12 Aseptic processes for powder and bulk solids

2. Plant engineering and processing components

- 2.1 Instruments, valves, flaps, slides
2.2 Bellows
2.3 Dosing
2.3.1 Dosimeters
2.3.2 Metering screws
2.3.3 Gravimetric metering equipment
2.3.4 Volumetric metering equipment
2.3.5 Rotary vane feeders
2.3.6 Other metering equipment and accessories

- 2.4 Power technology
2.4.1 Power generation systems
2.4.2 Power distribution systems
2.4.3 Systems and components for improving energy efficiency
2.4.4 Heat recovery
2.4.5 Heat exchangers

- 2.5 Emptying
2.5.1 Big Bag emptying equipment
2.5.2 Container emptying equipment
2.5.3 Sack emptying equipment
2.5.4 Bulk solids emptying equipment
2.5.5 Other emptying and accessories

- 2.6 Conveying, transport, storage
2.6.1 Bucket conveyors
2.6.2 Containers
2.6.3 Nozzles, air cannons
2.6.4 Compressed air and gas preparation
2.6.5 Compressed air and gas distribution
2.6.6 Vehicles
2.6.7 Drums
2.6.8 Fluidising, aeration, air cannons
2.6.9 Conveyor systems
2.6.10 Conveyor belts
2.6.11 Gas storage systems
2.6.12 Handling systems
2.6.13 Lifting and tipping equipment
2.6.14 Chain conveyors
2.6.15 Storage technologies
2.6.16 Palletisation equipment
2.6.17 Pneumatic conveyors
2.6.18 Sacks/Big Bags/Liner Bags
2.6.19 Screws
2.6.20 Vibrating hoppers
2.6.21 Silos and silo equipment
2.6.22 Tanks
2.6.23 Hoppers
2.6.24 Vacuum systems
2.6.25 Vacuum conveyors
2.6.26 Loading and unloading equipment
2.6.27 Vibrators
2.6.28 Other conveying, transport, storage equipment and accessories

- 2.7 Compressors
2.8 Coolers
2.9 Plastic components for equipment and plants

- 2.10 Pumps
2.10.1 Pumps for powder and solids
2.10.2 Slurry and paste pumps
2.10.3 Pumps for liquids
2.10.4 Pumps for sterile processes
2.11 Reactors
2.11.1 Reactors for mechanical procedures
2.11.2 Reactors for chemical procedures
2.11.3 Reactors for thermal procedures
2.11.4 Reactors for biological procedures
2.11.5 Reactors for sterile processes
2.12 Recycling plants
2.13 Pipe technologies
2.13.1 Linings
2.13.2 Seals, packaging
2.13.3 Expansion joints
2.13.4 Couplings
2.13.5 Pipe bends
2.13.6 Pipes
2.13.7 Diverter valves
2.13.8 Hoses
2.13.9 Connecting and fixing components
2.13.10 Other pipe technologies and accessories



# List of products of the trade fair POWTECH 2020

(Continued)

For the entry in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) it is mandatory to return this form!

Please copy this form for co-exhibitors in advance!

- Direct exhibitor
- Co-exhibitor at

(Direct exhibitor)

## Our products and/or services are to be assigned as follows:

(Please tick as appropriate)

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- 2.14 Fans
- 2.15 Wear and abrasion protection, coatings
- 2.16 Other components for plant and process engineering and accessories
- 2.17 Media production and supply systems
  - 2.17.1 Ultrapure water plants
  - 2.17.2 Ultrapure steam plants

### 3. Packaging and filling

#### 3.1 Filling equipment

- 3.1.1 Sack filling equipment
- 3.1.2 Filling of solid products
- 3.1.3 Filling of liquid products
- 3.1.4 Filling of semi-solid products
- 3.1.5 Filling of sterile products
- 3.1.6 Loading equipment for bulk solids containers
- 3.1.7 Big Bag filling equipment
- 3.1.8 Miscellaneous filling technology and accessories

#### 3.2 Packaging technology and accessories

- 3.2.1 Blister packaging equipment
- 3.2.2 Wrapping equipment
- 3.2.3 Printers and scanners
- 3.2.4 Labelling equipment
- 3.2.5 Bottle packaging equipment
- 3.2.6 Glass container packaging equipment
- 3.2.7 Cartoning equipment
- 3.2.8 Palletizing equipment
- 3.2.9 Robotic and handling systems
- 3.2.10 Ampoule/vial packaging equipment
- 3.2.11 Sachet packaging equipment
- 3.2.12 Special packaging equipment
- 3.2.13 Control systems and monitoring equipment
- 3.2.14 Tube packaging equipment
- 3.2.15 Miscellaneous packaging technology and accessories

#### 3.3 Marking systems

- 3.3.1 Bar code
- 3.3.2 Data matrix code
- 3.3.3 Electronic marking systems
- 3.3.4 Electronic anti-counterfeiting equipment
- 3.3.5 Optical marking systems
- 3.3.6 Optical anti-counterfeiting equipment
- 3.3.7 RFID
- 3.3.8 Miscellaneous marking systems
- 3.3.9 Miscellaneous anti-counterfeiting equipment

#### 3.4 Primary packaging

- 3.4.1 Films
- 3.4.2 Glass containers
- 3.4.3 Plastic packaging
- 3.4.4 Tubes
- 3.4.5 Miscellaneous primary packaging

### 3.5 Secondary packaging

- 3.5.1 Labels
- 3.5.2 Folding boxes
- 3.5.3 Instructions for use
- 3.5.4 Miscellaneous secondary packaging

### 4. Measurement, control, automation

#### 4.1 Equipment at field level

- 4.1.1 Belt weighers
- 4.1.2 Pressure gauges
- 4.1.3 Flowmeters
- 4.1.4 Moisture meters
- 4.1.5 Filter monitors
- 4.1.6 Level indicators
- 4.1.7 Measuring amplifiers
- 4.1.8 Control instruments
- 4.1.9 Controllers
- 4.1.10 Flowmeters for bulk solids
- 4.1.11 Flow balances for bulk solids
- 4.1.12 Temperature measurement equipment
- 4.1.13 Balances
- 4.1.14 Weighing equipment
- 4.1.15 Load cells
- 4.1.16 Weighbridges

#### 4.2 Human-machine interfaces

- 4.2.1 Screens
- 4.2.2 Data recorders, plotters
- 4.2.3 Remote diagnosis and maintenance
- 4.2.4 Cameras
- 4.2.5 Inspection glasses
- 4.2.6 Keyboards

#### 4.3 Particle analysis, process and laboratory instrumentation

- 4.3.1 Wettability analysis
- 4.3.2 Density measurement/bulk density measurement
- 4.3.3 Laboratory mixers
- 4.3.4 Laboratory sieves
- 4.3.5 Materials testing equipment
- 4.3.6 Powder flow properties measurement
- 4.3.7 Microscopes
- 4.3.8 Surface analysers
- 4.3.9 Online particle analysis
- 4.3.10 Particle shape analysis
- 4.3.11 Particle size analysis
- 4.3.12 Particle size distribution analysis
- 4.3.13 Particle distribution analysis
- 4.3.14 Particle counters
- 4.3.15 Porosimeters
- 4.3.16 Sampling equipment
- 4.3.17 Sample dividers
- 4.3.18 Powder testing
- 4.3.19 Film thickness gauges
- 4.3.20 Thermoanalysis
- 4.3.21 Zeta potential measurement

### 4.4 Systems at automation level

- 4.4.1 Data transmission/communication
- 4.4.2 Material management
- 4.4.3 Production monitoring
- 4.4.4 Process monitoring
- 4.4.5 Process controls
- 4.4.6 Formula management
- 4.4.7 Stored program controls
- 4.4.8 Visualisation technologies

#### 4.5 Systems at ERP level

- 4.5.1 Operating data acquisition
- 4.5.2 Energy management systems
- 4.5.3 OEE systems

#### 4.6 Other C&I, automation and instrumentation equipment and systems

### 5. Nano particle technologies

- 5.1 Analysis technologies for nano particles
- 5.2 Mechanical processing technologies for the production of nano particles
- 5.3 Wet chemical processing technologies for the production of nano particles
- 5.4 Plasma processing technologies for the production of nano particles
- 5.5 Other nano particle technologies and accessories

### 6. Safety and environmental technologies

#### 6.1 Industrial fire protection

- 6.1.1 Fire detection
- 6.1.2 Central fire alarm control and extinguishing systems
- 6.1.3 Smoke and heat exhaust venting systems
- 6.1.4 Other industrial fire protection and accessories

#### 6.2 Electrical explosion protection

- 6.2.1 EEx p systems
- 6.2.2 Enclosures
- 6.2.3 Heatings
- 6.2.4 Lift trucks
- 6.2.5 Motors
- 6.2.6 Measurement and control instrumentation
- 6.2.7 Switching devices
- 6.2.8 Protection systems against electrostatic charge
- 6.2.9 Special operating equipment
- 6.2.10 Vacuum cleaners
- 6.2.11 Warning equipment
- 6.2.12 Other electrical explosion protection and accessories



# List of products of the trade fair POWTECH 2020

(Continued)

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- Direct exhibitor
- Co-exhibitor at

(Direct exhibitor)

## Our products and/or services are to be assigned as follows:

(Please tick as appropriate)

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### 6.3 Non-electrical explosion protection

- 6.3.1 Bursting discs
- 6.3.2 CO detectors
- 6.3.3 Detectors
- 6.3.4 Pressure detectors
- 6.3.5 Pressure relief devices
- 6.3.6 Isolation systems
- 6.3.7 Relief pipes
- 6.3.8 Relief valves
- 6.3.9 Explosion flaps
- 6.3.10 Explosion suppression systems
- 6.3.11 Flame detectors
- 6.3.12 Flame barriers/arresters
- 6.3.13 Spark detectors
- 6.3.14 Spark quenching systems
- 6.3.15 Inerting systems
- 6.3.16 Material safety data
- 6.3.17 Other non-electrical explosion protection and accessories

### 6.4 Process safety

- 6.4.1 Emission protection
- 6.5.1 Extraction systems
- 6.5.2 Emissions monitoring systems
- 6.5.3 Dust extraction systems/dedusting systems
- 6.5.4 Dust measurement equipment
- 6.5.5 Other emission protection and accessories

### 6.6 Workplace safety

- 6.6.1 Metal separators
- 6.6.2 Metal detectors
- 6.6.3 Safety clothing
- 6.6.4 Other workplace safety and accessories

### 6.7 Clean rooms and accessories

- 6.7.1 Containment
- 6.7.2 Filter systems for clean rooms
- 6.7.3 Insulators
- 6.7.4 Classical clean rooms
- 6.7.5 Laminar flow systems
- 6.7.6 Modular clean rooms
- 6.7.7 Clean room air conditioning
- 6.7.8 Clean room equipment
- 6.7.9 Clean room garments
- 6.7.10 Clean room monitoring
- 6.7.11 Clean room cleaning and disinfection
- 6.7.12 Clean room sterilization
- 6.7.13 Sluice systems
- 6.7.14 Walls, floors and ceilings for clean rooms
- 6.7.15 Miscellaneous clean rooms and accessories

### 6.8 Cleaning

- 6.8.1 Industrial hygiene
- 6.8.2 CIP / WIP cleaning
- 6.8.3 Industrial Cleaning
- 6.8.4 Cleaning equipment and plants
- 6.8.5 Cleaning agents
- 6.8.6 Silo and container cleaning
- 6.8.7 Other plant cleaning
- 6.8.8 Miscellaneous cleaning
- 6.8.9 Other safety and environmental equipment and accessories

### 6.9 Disinfection and Sterilization

- 6.9.1 Disinfection equipment and plants
- 6.9.2 Sterilization equipment and plants
- 6.9.3 Disinfectants
- 6.9.4 Disinfection processes
- 6.9.5 Sterilization in Place (SIP)
- 6.9.6 Miscellaneous disinfection

### 6.10 Environmental hygiene

### 6.11 Personnel hygiene

### 6.12 Environmental control and monitoring

- 6.12.1 Microbiological monitoring
- 6.12.2 Physical monitoring
- 6.12.3 Miscellaneous environmental control and monitoring

### 6.13 Miscellaneous cleaning, hygiene and environmental control

### 6.14 Production environment

- 6.14.1 Fittings
- 6.14.2 Electrical equipment
- 6.14.3 Installations
- 6.14.4 Storage technology and organization
- 6.14.5 Ventilation and climatization
- 6.14.6 Peripheral systems and components
- 6.14.7 Pumps
- 6.14.8 Pipes
- 6.14.9 Valves
- 6.14.10 Walls, floors and ceilings
- 6.14.11 Miscellaneous products for production environment

### 6.15 Miscellaneous production plants and equipment

### 6.16 Environmentally compatible disposal systems

- 6.16.1 Waste water systems
- 6.16.2 Water treatment systems

## 7. QC, QA and QM

### 7.1 Laboratory installations and equipment

- 7.1.1 Extractors
- 7.1.2 Classical laboratories
- 7.1.3 Air conditioning units and climatic cabinets
- 7.1.4 Laboratory furniture
- 7.1.5 Modular laboratories
- 7.1.6 Miscellaneous laboratory installations and equipment

### 7.2 Laboratory supplies

- 7.2.1 Laboratory chemicals
- 7.2.2 Expendables
- 7.2.3 Miscellaneous laboratory supplies

### 7.3 Analytical equipment and procedures

- 7.3.1 Sample preparation
- 7.3.2 Biological analytical instruments
- 7.3.3 Chemical analytical instruments
- 7.3.4 Physical analytical instruments
- 7.3.5 Sampling equipment
- 7.3.6 Miscellaneous analytical equipment and procedures

### 7.4 QM systems

- 7.4.1 Documentation and laboratory organization
- 7.4.2 Computer equipments and systems for QM
- 7.4.3 LIMS (Laboratory Information Management Systems)
- 7.4.4 Miscellaneous QM systems
- 7.5 Miscellaneous QC, QA and QM

## 8. Services

- 8.1 Plant construction and planning
- 8.2 Contract analysis
- 8.3 Contract manufacturing
- 8.4 Contract research
- 8.5 Contract packaging
- 8.6 Training and education, Qualification

### 8.7 Consultancy

- 8.7.1 General management consultancy
- 8.7.2 Computer and software consultancy
- 8.7.3 GMP consultancy
- 8.7.4 Personnel consultancy
- 8.7.5 Production process consultancy
- 8.7.6 Approval consultancy
- 8.7.7 Miscellaneous consultancy

### 8.8 Technical publications

- 8.9 Facility management
- 8.10 Research institutes, universities
- 8.11 Certification
- 8.12 Engineering offices, engineering technologies

- 8.13 Logistics
- 8.14 Contract processing
- 8.15 Qualification
- 8.16 Simulation
- 8.17 Software
- 8.18 Validation
- 8.19 Associations, institutions
- 8.20 Testing establishments, laboratories
- 8.21 Other services



# List of products of the trade fair POWTECH 2020

(Continued)

For the entry in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) it is mandatory to return this form!

## Our products and/or services are to be assigned as follows:

(Please tick as appropriate)

## Our products and/or services can be used in the following branches of industry:

### 1. Chemistry

- 1.1 Manufacture of coating agents, inks and putties
- 1.2 Manufacture of chemical raw materials
- 1.3 Manufacture of fertilisers and nitrogen compounds
- 1.4 Manufacture of dyes and pigments
- 1.5 Manufacture of pest control agents, pesticides and disinfecting agents
- 1.6 Manufacture of other inorganic raw materials and chemicals
- 1.7 Manufacture of other organic raw materials and chemicals

### 2. Pharmaceutical

- 2.1 Manufacture of pharmaceutical products
- 2.2 Manufacture of pharmaceutical raw materials
- 2.3 Manufacture of pharmaceutical specialities and other pharmaceutical products
- 2.4 Manufacture of soaps, washing agents, home and personal care products and scents

### 3. Pit + Quarry

- 3.1 Quarrying of rocks and earth, other mining
- 3.2 Manufacture of fibre cement products
- 3.3 Manufacture of plaster products for construction
- 3.4 Manufacture of mortar and other concrete (dry concrete)

### 4. Ceramics + Glass

- 4.1 Manufacture of fire-resistant ceramic materials and products
- 4.2 Manufacture of glass and glass products
- 4.3 Manufacture of ceramic building materials

### 5. Food + Feed

- 5.1 Manufacture of animal feed
- 5.2 Manufacture of homogenised and dietary foodstuffs
- 5.3 Manufacture of food supplements
- 5.4 Manufacture of starch and starch products
- 5.5 Manufacture of confectionery
- 5.6 Processing of coffee and tea, manufacture of coffee substitute

### 6. Engineering and plant construction + components

- 6.1 Individual component manufacture
- 6.2 Machine and plant manufacture

### 7. Recycling & Environment

- 7.1 Waste treatment and disposal
- 7.2 Clearance of pollution and other waste disposal
- 7.3 Recovery of sorted materials

## Please copy this form for co-exhibitors in advance!

- Direct exhibitor
- Co-exhibitor at

\_\_\_\_\_  
(Direct exhibitor)

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### 8. Across all branches of industry

- 8.1 Filling and Packaging
- 8.2 Manufacture of powder metallurgy products

#### Note

For changes/additions to the entries in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) the online editing team will be in contact in good time.

We accept all items of the enclosed Special and General Conditions for Participation. **The stated company data and exhibits can already be recorded and published.**

\_\_\_\_\_  
Place and date

\_\_\_\_\_  
Company stamp and authorized signature of direct exhibitor

# Special Conditions for Participation in the trade fair POWTECH 2020

## 1. Venue, duration, opening hours

Venue: Exhibition Centre Nuremberg  
Duration: Tue 29.09. – Thu 01.10.2020  
Opening hours: Tue 29.09. – Wed 30.09.2020 9:00 – 18:00 daily  
Thu 01.10.2020 9:00 – 17:00

## 2. Honorary sponsors

VDI-Gesellschaft Verfahrenstechnik und Chemieingenieurwesen  
VDI-Platz 1, 40468 Düsseldorf, Germany  
APV Arbeitsgemeinschaft für Pharmazeutische Verfahrenstechnik e.V.  
Kurfürstenstraße 59, 55118 Mainz, Germany

## 3. Organizer

NürnbergMesse GmbH  
Messezentrum, 90471 Nürnberg, Germany  
T +49 9 11 86 06-0, F +49 9 11 86 06-82 28  
powtech@nuernbergmesse.de  
www.powtech.de  
www.nuernbergmesse.de  
NürnbergMesse China Co., Ltd.  
Rm. 3507-3510, No. 218 West Tianmu Rd. Jing'an District  
200070 Shanghai, P.R. China  
jessie.liao@nm-china.com.cn

## 4. Contractual terms

The terms for participation in the Trade Fair POWTECH 2020 are the Special and General Conditions for Participation in Fairs and Exhibitions (including supplementary agreement), the NürnbergMesse site regulations, the organizational (e.g. exhibitor information), technical (e.g. Online ExhibitorShop) and other conditions notified to the exhibitor before the exhibition begins. If NürnbergMesse provides additional exhibition services through a ServicePartner in response to a separate order, the general terms and conditions of business of the respective ServicePartner shall prevail over these Special Conditions for Participation in case of discrepancies.

## 5. Admission/Stand space confirmation

Item 2 of the General Conditions for Participation in Fairs and Exhibitions is supplemented as follows: If the exhibitor requests a stand position other than stated in the stand space confirmation, a processing fee of EUR 350 will be charged. The exhibitor agrees to pay a processing fee of EUR 250 if the order for stand space is cancelled prior to receipt of the stand confirmation. Cancellation after receipt of the stand space confirmation (= admission) is governed by item 7 of the General Conditions for Participation in Fairs and Exhibitions.

## 6. Exhibitors and approved exhibition goods

Admissible as exhibitors are: manufacturers, importers, wholesalers, representatives and publishers, domestic and foreign, offering only those products and services that can be assigned to the product groups provided. Products (copies, counterfeits, etc.) that violate the regulations for the protection of industrial property rights in Germany are not admitted.

## 7. Rental in exhibition halls

Option A: Shell scheme package  
(1) Basic shell scheme package  
RMB 36,500/12m<sup>2</sup> In-line stand (1 side open)  
RMB 39,500/12m<sup>2</sup> Corner stand (2 sides open)  
(2) Upgrade shell scheme package  
RMB 39,500/12m<sup>2</sup> In-line stand (1 side open)  
RMB 42,500/12m<sup>2</sup> Corner stand (2 sides open)  
Shell scheme package includes (take 12 m<sup>2</sup> for example):  
stand space, AUMA fee, waste disposal service, stand partition walls,  
fascia board, carpet, consultation table, chairs, lighting units,  
counter, litter bin, power supply consumption  
Option B: Raw space only (minimum space: 24m<sup>2</sup>)  
RMB 2,180/m<sup>2</sup> In-line stand (1 side open)  
RMB 2,380/m<sup>2</sup> Corner stand (2 sides open)  
RMB 2,580/m<sup>2</sup> Peninsula stand (3 sides open)  
RMB 2,780/m<sup>2</sup> Island stand (4 sides open)  
• The price of raw space booth includes: the AUMA fee and the waste disposal service during the event (see item 7 of the Special Conditions for Participation).

• We are aware that **option B does not include any stand construction**

An administrative fee of EUR 0.60 per m<sup>2</sup> of stand space in exhibition halls will be charged and remitted to the AUMA (Association of the German Trade Fair Industry).

The waste disposal service includes the professional removal and recycling of any waste generated at the stand during assembly and dismantling as well as for the entire duration of the trade fair. Waste bags are provided. The flat fee for this is EUR 3.50/m<sup>2</sup> and is charged up to a maximum area of 500 m<sup>2</sup>. The disposal of production waste accumulated during the event, entire stand elements or complete exhibition stands must be ordered separately. It is strictly forbidden to bring any waste with you, any violation will be charged to the exhibitor. We reserve the right to take further measures. Waste is disposed of in accordance with the Technical Regulations.

## 8. Complete rental stand

**(This item isn't applicable for Chinese shell scheme package.)**

All charges per m<sup>2</sup> of stand space (rounded up to nearest full m<sup>2</sup>), in addition to rental charge for stand space in exhibition halls (see item 7). All pictures are exemplary pictures.

Rental includes:

• Hire of complete stand: One of the eight models of stand available can be selected on the enclosed order form "Complete rental stands".

You will find further models at [www.standconfigurator.com](http://www.standconfigurator.com).

The organizer is responsible for assembling and dismantling the complete rental stand.

The complete rental stand and its fittings must not be pasted over, nailed, painted or damaged in any way. The exhibitor is liable for damage done during the rental period and will be charged with the costs.

The basic type of complete rental stand can be fitted out additionally in the same system at extra cost.

Respective orders can be carried out in the Online ExhibitorShop.

## 9. Payment conditions

Exhibitors will be charged a deposit payment of RMB 10,000 of the expected stand space on **confirmation of the stand space**.

The full stand space rental less the deposit payment will be charged to exhibitors on confirmation of the stand space. The deposit will only be reimbursed when a booth cannot be confirmed by show organizer due to limited space. For any other reason, the deposit payment will not be returned.

Any payments are due by the date shown on the respective invoice. Invoices are payable in full. All payments are to be made in RMB without charges, quoting invoice number.

If the exhibitor enters a different invoice address on the application form, he authorizes the stated person/company to receive the invoice and other payment requests. This does not exempt the exhibitor from his obligation to pay.

For subsequent changes to the invoice for which the exhibitor is responsible, NürnbergMesse may charge a processing fee of **RMB 500**.

An entitlement to occupy the allocated stand space exists only after payment of invoices in full. The exhibitor is to provide proof of payment.

The exhibitor agrees to transmission of invoices by the organizer via e-mail (electronic billing). If the exhibitor does not wish to use electronic billing, he or she can object in writing or in text form.

## 10. Insurance

Exhibitors are obliged to make their own adequate insurance arrangements. Insurance for exhibitors (transport and duration of event) is advisable and can be arranged through a collective insurance contract taken out by the organizer.

## 11. Modification

The organizer reserves the right to cancel, postpone or relocate the exhibition, to shorten or lengthen the exhibition, or for technical, official or other in the opinion of the organizer compelling reasons to assign to the exhibitor another space or to modify and reduce the size of the space. A withdrawal from the contract resulting from these actions will not be accepted.

## 12. Assembly and dismantling, passes

Assembly: Fri 25 – Mon 28 September 2020 7:00 – 19:00 daily  
Exhibition stands for which assembly has not commenced by 15:00 on Monday, 28 September 2020, will be decorated by the organizer, if they cannot be otherwise disposed of. Costs incurred will be charged to the exhibitor.

Dismantling: Thu 1 October 2020 17:00 – 24:00  
Fri 2 – Sat 3 October 2020 7:00 – 19:00 daily

Access to the halls during assembly and dismantling times is only permitted on display of special passes, which are not valid during the exhibition.

## 13. Stand design

The exhibitor is responsible for stand equipment and decoration.

**The overriding principle for the design of all exhibition stands is transparency. All open sides** of the stand must be freely accessible. This means that at least **50%** of the respective gangway side must **not** be obstructed **by structures** or fittings. Exhibition stands with more than **50%** gangway sides blocked by structures require the approval of the organizer.

**The minimum stand height is 2.50 m.**

The backs of stand partition walls, advertising carriers or other design elements facing neighboring stands and exceeding a height of 2.50 m must be white, in a clean and tidy condition and must not contain any text or graphics.

**The maximum stand height is 5.80 m.**

If the rental exhibition stand is not used, a fascia (0.30 m high) must be fitted on all open sides of the exhibition stand. The fascia is not required, if the necessary stand appearance is provided in some other way.

The exhibition organizer reserves the right to give further instructions concerning the design of stands.

# Special Conditions for Participation in the trade fair POWTECH 2020

(Continued)

Only water-soluble adhesive may be used on the fiber board stand partition walls and these may not be painted unless they have first been covered with wallpaper. After the exhibition, wallpaper or other finishing material must be removed by the exhibitors, otherwise exhibitors will be charged with the costs. All other stand partition walls, floors, hall walls, pillars, installations, fire-fighting equipment and other permanent hall fixtures must not be pasted over, nailed, painted or damaged in any way.

The exhibitor is liable for damage done and will be charged with the costs. Pillars, installations and fire-fighting equipment within the stand are part of the allotted stand space and must be accessible at all times.

Floor coverings in the stands are only to be fixed with double-sided adhesive tape (following tapes are to be used: tesafix no. 4964).

**The exhibitor agrees to comply with these conditions. Non-compliance may result in claims for damages by the organizer or the neighboring exhibitors affected.**

## 14. Exhibitor passes

Each exhibitor will be given free passes according to stand size for his exhibition stand and operating personnel. 3 passes will be issued for up to 10 m<sup>2</sup> stand space, plus 1 pass for each further 10 m<sup>2</sup>. These tickets are valid during duration and also during assembling and dismantling time. Any additional exhibitor passes needed can be purchased for entitled persons at a price of RMB 500 each including VAT at the statutory rate.

## 15. Marketing services for exhibitors (= direct exhibitors)

The organizer provides each exhibitor with marketing services containing the following services:

- Display of exhibitor's **press releases** in the press center
- Entry of company name and stand number of exhibitor in the **exhibition guide** (issued free to all visitors)
- Provision of a **sample letter** for visitor acquisition activities
- **Basic advertising material package** containing 100 admission vouchers (printed with company name and stand number of exhibitor), 100 visitor brochures and 500 Stickers (printed with stand number of exhibitor). Only admission vouchers exchanged for tickets by visitors are charged to the exhibitor at RMB 400 each.
- The organizer provides an **Internet entry** on the exhibition website for each exhibitor. This entry is activated for **approximately one year** – including after the exhibition – and includes the following services:
  - Entry of **company name, address, hidden e-mail address and logo**
  - Presentation of **5 products or services** with one photo, one film and one text of maximum 4,000 characters per product or service
  - Possibility of continuously marking 5 products or services as **new products**
  - **Company profile** (maximum 4,000 characters)
  - Unrestricted assignment to the list of products and branches of industry
  - **Link** from the exhibition website to the exhibitor's website.  
The exhibitor connects a **return link**.
  - Entry of company name and stand number in the **online floor plans**
  - Possibility of continuously **updating** the Internet entry
  - All-year-round **support** by the Internet editing team

The exhibitor also receives the following online advertising aids:

- **Online banner** with exhibitor's stand number

The exhibitor agrees to purchase the marketing services at a price of RMB 6,600. This will be charged together with the stand rental. No reduction in price can be granted if only parts of the package are used.

## 16. Co-exhibitors

Co-exhibitors are companies who appear on the exhibitor's (= direct exhibitor's) stand and present their own products with their own personnel. Their independence must also be recognizable without physical separation.

Co-exhibitors are only admissible if they fulfill the conditions for participation in the event and the information requested on the application form for co-exhibitors has been entered in full.

Co-exhibitors are subject to the same conditions as the exhibitor.

## 17. Marketing services for co-exhibitors

The organizer provides each co-exhibitor with marketing services

- See item 15 for services included in package

The organizer provides an **Internet entry** on the exhibition website for each co-exhibitor. This entry is activated for **approximately one year** – including after the exhibition.

- See item 15 for services included in entry

The co-exhibitor also receives the following online advertising aids:

- See item 15 for aids provided

The exhibitor agrees to pay a participation fee and purchase the marketing services at a total price of RMB 7,500 for each co-exhibitor registered by him. This will be charged together with the stand rental or at a later date. No reduction in price can be granted if only parts of the package are used.

## 18. Entries in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en)

Charges for the basic entry in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) are included in the price for the marketing services (see item 15 for direct exhibitors and item 17 for co-exhibitors).

Information about the entries of the direct exhibitor is made by sending in the completed forms A and B of the application form for POWTECH 2020. Information about the entries of the co-exhibitor is made by sending in the completed forms A and B of the application form for POWTECH 2020.

The entries stated are published in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en). Entries are only possible for direct and co-exhibitors.

The direct exhibitor can subsequently supplement, change or delete entries in the list of products in the Online ExhibitorShop.

However, the obligation to purchase the marketing services remains unaffected hereof.

The login data for the Online ExhibitorShop will be sent to the direct exhibitor in good time.

The exhibitor is responsible for the content of entries in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) and for any damages arising out of such content. He is also responsible for the legal admissibility of the text documents provided for insertion. The exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) is subject to the legal notices published by the exhibitor and product database regarding copyrights, trademark rights, liability/guarantee, links, deep links and frames. The exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) is published by NürnbergMesse.

NürnbergMesse and its subcontractors receive and check the entries in the exhibitor and product database at [www.powtech.de/en](http://www.powtech.de/en) with the customary amount of care, but shall not be liable if misled or deceived by the customer. NürnbergMesse and its subcontractors are only liable for accidental omissions, printing errors, faulty workmanship of any kind, etc. if such defects can be proved to have been caused by intent or gross negligence. The exhibitor must assert claims against the publisher for any defects apparent by not later than two weeks after the start of the exhibition. Exhibitor claims for defects and/or damages expire by statutory limitation after a period of one year. The periods of statutory limitation are based on legal regulations.

## 19. Exhibition priority

An application for exhibition priority for this event has been submitted to the Federal Ministry of Justice. The priority certificate protects certain patent rights until submission of an application to a patent office in Germany or abroad.

## 20. Exhibitor claims, written form, place of fulfillment, jurisdiction

All exhibitor claims against the organizer must be made in writing.

The statutory period of limitation begins on the last day of the exhibition.

Agreements that deviate from these or supplementary terms must be in writing. German law and the German text shall prevail.

Place of fulfillment and jurisdiction is Nürnberg. However, the organizer reserves the right to bring his claims before the court of the place at which the exhibitor has his place of business.

# General Conditions for Participation in Fairs and Exhibitions

As per April 2019

In case of disagreement, the Special Conditions for Participation shall have priority over the General Conditions for Participation.

## 1. Application

Applications to exhibit at a fair or exhibition (event) must be made on the official printed application form, which must be accurately completed and signed in a legally effective manner. Alternatively the application can be effected online by accurately completing and sending the online form and if need be additional confirmation of a link received by e-mail.

Such an application constitutes a contractual offer to the organizer and cannot be endorsed with conditions and restrictions, particularly with respect to desired stand positions, which do not represent a condition for participation.

By signing this form or sending the online form more specifically additional confirmation of a link received by e-mail, the General and Special Conditions for Participation are recognized as binding and included into the contractual offer by the applicant, who is also responsible and liable for adherence to the said conditions by persons employed by him at the event.

## 2. Admission/Stand space confirmation

Admission of exhibitors and listed exhibits is a matter for the sole discretion of the organizer, who will confirm same in a written or text form stand space confirmation (e.g. e-mail).

The contract comes into force on confirmation of admission. Reservations or conditions stipulated in the application are invalid without the written confirmation of the organizer. If the content of the confirmation of admission differs significantly from the content of the application form, the contract is concluded in accordance with the confirmation of admission if the exhibitor does not object in writing within 2 weeks of receipt. A legal entitlement to admission does not exist. If the number of suitable applications received by the organizer before the application deadline exceeds the amount of space available, admission will be decided at the discretion of the organizer. The organizer is also entitled to limit the listed exhibits.

Admission applies only to the listed exhibits, the exhibitors specified in the stand space confirmation and the space stated therein. Other items than those listed and admitted cannot be exhibited.

An exhibitor who has previously failed to settle his financial obligations to the organizer or settle them punctually may be excluded from admission.

## 3. Allotment of space

Allotment of space will be made by the organizer in accordance with the product groups and arrangement of the event concerned and subject to the space available. Siting requests made in the application form will be considered as far as possible. Order of receipt of applications will not be the sole deciding factor for allotment of space.

The organizer is entitled, if necessary, to alter the size, shape and position of the allotted space. He will notify exhibitors of the necessity for such alteration immediately and, if possible, offer a comparable space elsewhere in the exhibition. If this entails an alteration in the stand rental, reimbursement or additional payment shall result. Exhibitors are entitled to withdraw their application within 2 weeks of receipt of such notification. Exhibitors must accept that the location of other stands at the beginning of the fair or exhibition may have altered since the time of admission; no claim may be made on account of such alterations. Exchanging the allotted space with that of another exhibitor or transfer to a third party, even only in part, is not allowed without the permission of the organizer.

## 4. Joint exhibitors

Stand spaces are hired only as complete spaces and only to one contractual partner. Exceptions may be made to this rule, if necessary.

If several exhibitors wish to share a stand space, they must name a representative in their application form who is authorized to act on their behalf in negotiations with the organizer.

## 5. Co-exhibitors

The use of the stand space by another company with its own products and personnel (co-exhibitor) requires a separate application of the direct exhibitor and a confirmation of the application by the co-exhibitor itself as well as an admission by the organizer. Admission of one or more co-exhibitors is subject to a special fee.

Responsibility for ensuring that co-exhibitors fulfill all their commitments shall rest with the principal exhibitor, if applicable, in addition to the co-exhibitor.

Apart from telephone number, fax number and e-mail address further personal data of the co-exhibitor will be recorded for the application. Additionally structural data of the co-exhibitor will be checked and recorded. By the application of the co-exhibitor the direct exhibitor grants to be ordinary enabled or enabled enough to lodge the data.

## 6. Stand rental, lien

Stand rentals and terms of payment are shown in the Special Conditions for Participation.

Payment of the stand rental must be made in accordance with the dates laid down before the allotted space may be occupied. Complaints about the invoice can only be considered if they are submitted within 14 days of invoicing.

The organizer is entitled to exercise his right of lien and sell any distrained property on the open market after written notice of intention. No liability will be accepted for damage to seized items unless deliberate or caused by gross negligence.

## 7. Withdrawal of application, cancellation of part of stand space

If the exhibitor withdraws his application, cancels part of the stand space or does not participate in the event, the organizer is entitled to use the hired stand space or the cancelled part of the space for other purposes and relet to third parties. Any cancellation declarations made by the exhibitor must always be made in writing or in text form.

If the exhibitor possesses no mandatory withdrawal or termination right, he still remains obliged to pay the following cancellation fee on cancellation or partial cancellation after admission has been confirmed:

- up to 90 days before the start of the event 50%
- up to 30 days before the start of the event 80% and
- less than 30 days before the start of the event the full amount of the agreed rental for the cancelled stand space.

In each of the above cases, the exhibitor retains the right to prove that the organizer has saved costs not considered in the deduction and has benefited as a result of the cancellation, partial cancellation or non-participation. If other free spaces of the size let to the exhibitor are still available for the event, the exhibitor may not normally claim that the organizer has benefited from reletting the stand space or part of it or using it for other purposes, especially in terms of the rental obtained.

## 8. Cancellation of admission

The organizer is entitled to cancel confirmation of admission and relet the space elsewhere in the following cases:

- The stand is obviously not occupied in good time, i.e. at least 24 hours before the official opening of the event.
  - The exhibitor fails to pay the stand rental at the agreed time and allows a period of grace granted by the organizer to lapse without result.
  - An application to commence insolvency proceedings against the exhibitor's assets is lodged or rejected for lack of assets, or insolvency proceedings have already been commenced.
  - The conditions for stand space confirmation are no longer fulfilled by the registered exhibitor or the organizer receives knowledge of grounds which would have justified exclusion if they had been disclosed earlier.
  - The exhibitor infracts the organizer's site regulations.
- The organizer reserves the right to assert claims for damages in such cases. The exhibitor has no entitlement to claim damages.

## 9. Cancellation of rental exhibition stands and other services

Once admission has been confirmed, the exhibitor must pay charges even if he withdraws his application or does not exhibit. The organizer also reserves the right to assert claims for damages. If the exhibitor cancels the order for rental exhibition stands and/or other services, the following cancellation fee is payable based on the value of the order.

- 90 days to 15 days before start of assembly (see Special Conditions for Participation) of the event 25% of the order value
- 14 days to 1 day before start of assembly (see Special Conditions for Participation) of the event 80% of the order value
- the full amount is payable from the start of the assembly period.

The exhibitor retains the right to prove that the requested compensation for costs incurred is too high.



# General Conditions for Participation in Fairs and Exhibitions

(Continued)

## 10. Exclusion of exhibits

The organizer is entitled to demand the removal of items which have not been listed in the application form or prove to be dangerous, a cause of annoyance or otherwise unsuitable, or which can be proved to be a violation of industrial property rights. If this demand is not complied with, the said items will be removed by the organizer at the expense of the exhibitor. If a violation of industrial property rights by an exhibitor is proved (e.g. on the grounds of a valid court ruling against the exhibitor), the organizer may exclude the exhibitor from participating in a subsequent event.

## 11. Stand assembly, equipment and design

Stands must conform to the overall layout of the exhibition. The organizer reserves the right to forbid the erection of stands which are unsuitable or inadequate or to alter them at the exhibitor's expense.

Stands must be properly equipped and manned by qualified personnel at the specified times for the entire duration of the event. Stand fitting must be completed at the latest by the end of the period allowed for stand assembly and stands cleared of any packing materials. Removal of exhibits or dismantling of stands before the end of the event is not permitted.

Names and addresses of exhibitors must be clearly displayed on the stands.

In case of discrepancies, the Special Conditions for Participation prevail over the General Conditions for Participation.

The approval of the organizer is needed if stand constructions exceed the specified height limits for stands. Consent is also needed for particularly heavy exhibits. Fixing to the hall floor is not permitted.

After the official closing of the event, basic items, insofar as these have been provided by the organizer, must be returned undamaged and in their original condition. Damage caused through negligence or not immediately notified at the time of occurrence must be indemnified by the exhibitor.

## 12. Force majeure, cancellation of event

If the organizer is prevented from holding the event for reasons of force majeure or other circumstances beyond his control, he is required to notify the exhibitors accordingly without delay.

Basically, the claim to stand rental is voided, but the organizer may charge the exhibitor for work carried out to his order to the extent of the costs incurred, insofar as the result of such work may still be of interest to the exhibitor.

Should the organizer be in a position to hold the event at a later date, he is likewise required to notify the exhibitors to this effect without delay. Exhibitors are entitled to cancel their participation in the event at the new time within two weeks of receiving such notification, in which case they are entitled to refund or cancellation of the stand rental.

If the organizer is compelled to curtail or cancel an event for reasons of force majeure or other circumstances beyond his control after it has commenced, the exhibitor has no claim to any refund or cancellation of the stand rental.

## 13. Assembly and dismantling passes, exhibitor passes

Passes for exhibitors and workmen employed during the period of stand construction and dismantling will be issued to the exhibitor, if applicable. The validity of these is limited solely to the assembly and dismantling periods and does not cover admission during the event.

A limited number of free exhibitor passes will be issued to exhibitors and their employees for the period of the event.

These passes will be made out in the name of the persons concerned and must be signed. They are not transferable and only valid in conjunction with an identity card. Misuse of the passes will lead to their being withdrawn.

The number of passes issued is not increased by the inclusion of co-exhibitors. Additional passes are obtainable against payment.

## 14. Advertising

Advertising of all kinds is allowed only within the stand space rented by the exhibitor for his own firm and only for products and/or services produced or distributed by him, insofar as these have been listed in the application form and admitted.

The use of apparatus and equipment to achieve an increased advertising effect by optical and/or acoustic means requires the written consent of the organizer.

Advertising outside the stand space rented by the exhibitor is only possible as part of the advertising and sponsoring measures offered by the organizer.

Advertising of a political nature is forbidden.

## 15. Photographs, drawings, films

The organizer is entitled to have photographs, drawings and films made of the exhibition, exhibits and exhibition constructions and stands and to use these for publicity or press purposes without exhibitors being able to object for any reason. This also applies to photographs produced directly by the press or television with the consent of the organizer.

For photographs, drawings and films of stands against payment, exhibitors must only use service contractors authorized by the organizer and in possession of a relevant permit. Only these service contractors may be commissioned before or after the official daily opening hours. Other service contractors are not admitted during these hours.

Exhibitors are not permitted to produce photographs, drawings and films of the stands and exhibits of other exhibitors.

## 16. Direct selling

Direct selling is not allowed unless expressly permitted by the Special Conditions for Participation, in which case objects for sale must be marked clearly with their prices. Exhibitors are responsible for ensuring that they obtain the necessary permits from the relevant trade and health authorities and comply with regulations.

## 17. Cleaning and stand space clearing

The organizer is responsible for general cleaning of the grounds and hall passages. Stand cleaning is the responsibility of exhibitors and must be completed daily before the opening of the event. Exhibitors are to use the service contractor engaged by the organizer for stand cleaning.

If the stand space is not cleared by the end of the official dismantling period, the organizer shall be entitled to charge a fee of EUR 300 per m<sup>2</sup>. The organizer is also entitled to dispose of exhibition stands and/or exhibits left behind at the exhibitor's expense. The organizer accepts no liability for damage to, or loss of exhibition stands and/or exhibits left behind.

## 18. Supervision

The organizer will arrange general supervision in the exhibition center. This shall not affect the liability provisions of item 19.

Exhibitors are strongly recommended to make their own arrangements for the security of their stands and exhibition items and effect appropriate insurance cover. Valuable items which can be easily removed should be locked away at night.

Additional stand supervision is available at the exhibitor's own expense by using the service contractor engaged by the organizer.

## 19. Liability, insurance, accident prevention

The organizer bears unlimited liability only in cases of intent or gross negligence and for damages due to loss of life, bodily injury or damage to health.

In all other cases the organizer shall be liable only

- in the event of a breach of cardinal obligations. Cardinal obligations are obligations of fundamental importance for the proper execution of the contract and which the exhibitor can expect to be regularly fulfilled;
- if the organizer is legally obliged to take out liability insurance cover or this is usually the case;
- if the organizer has claimed a special degree of trust or occupies a qualified position of trust.

In these cases, however, the organizer is only liable for typical foreseeable damage (hence not usually liable for consequential damage) and then only up to a limit of EUR 100,000 for each case of damage. The liability limitation applies only to businessmen, juristic persons under public law and special public assets. Moreover, liability due to slight or ordinary negligence is excluded. This liability limitation also applies to the conduct of the organizer's performing and vicarious agents.

The exhibitor/co-exhibitor or joint exhibitor is liable for any damage to persons or objects caused culpably by himself, his employees, his representatives or his exhibits and equipment.

The exhibitor is obliged to fit the exhibited machinery and equipment with safety devices complying with the accident prevention rules of the appropriate professional associations. The organizer is entitled to prohibit the exhibition or operation of machinery and/or equipment at his discretion.

# General Conditions for Participation in Fairs and Exhibitions

(Continued)

## 20. Protection of industrial property rights

Protection of copyright or other patent rights of exhibits is the responsibility of the exhibitor. A six-months period of protection from the beginning of an exhibition by reason of the law relating to the protection of inventions, samples and trade marks of 18 March 1904 (RGBl. page 141) only takes effect if the Federal Minister of Justice has published a relevant announcement in the Bundesgesetzblatt (Federal Law Gazette) for the event concerned (see Special Conditions for Participation, Exhibition priority).

## 21. Site regulations, contraventions

Exhibitors agree to accept the site regulations during the event in all parts of the exhibition center. The instructions of the organizer's employees, who possess official identity cards, must be complied with.

Contraventions of the General and Special Conditions for Participation or instructions within the framework of the site regulations shall entitle the organizer, if such contraventions continue after warning, to immediate closure of the stand at the exhibitor's own risk and expense and without claim to compensation.

## 22. Place of fulfillment and jurisdiction

The place of fulfillment is Nuremberg. The same applies to the place of jurisdiction when the exhibitor is a merchant in his own right or a juristic person under public law or does not have a general inland place of jurisdiction. The organizer is also entitled to take legal proceedings against the exhibitor at the exhibitor's general place of jurisdiction.

## 23. Data protection notice

Personal data will be processed by the organizer as the controller within the meaning of data protection law, and where applicable by our service partners, with due regard to the data protection regulations applicable to the support and information provided to customers and interested parties and the performance of the offered services (legal basis: Art. 6 para. 1 letter b EU-GDPR).

In accordance with the principle of data minimisation and data avoidance, only that data which is absolutely necessary for the aforementioned purposes will be processed. Personal data will of course be treated as confidential and protected as best as possible by means of appropriate security measures. Only authorised persons engaged in providing technical, commercial and customer administration support will have access to your data. Naturally, appropriate job processing agreements have been concluded to the extent legally required.

Personal data will be retained until the contractual relationship with the organizer is terminated and also until the data is no longer needed for other legal reasons (e.g. due to statutory retention periods).

Every exhibitor has the right to complain about this data processing to the competent data protection supervisory authority and may demand, subject to fulfilment of the legal conditions, information, rectification, erasure or restricted processing, object to the processing or assert his right to data transferability. NürnbergMesse GmbH, Exhibition Centre, 90471 Nuremberg/data@nuernbergmesse.de or its data protection officer (datenschutz@nuernbergmesse.de) will be glad to answer any questions on this subject.

## 24. Data use for promotional purposes

The organizer has an interest in cultivating the customer relationship with its exhibitors and providing them with information and offers about its own similar events and services. Therefore, the data transmitted with the submission of the application (company name, address, telephone/fax number and e-mail address) will be processed by the organizer and where applicable by its service partners to transmit appropriate event-related information and offers by e-mail in accordance with Art. 6 para. 1 letter f EU-GDPR.

**Objection to the use of data for purposes of direct promotion can be notified to the organizer at any time;** this also applies to profiling if it is directly related to the direct advertising. Once the objection is notified, the data will no longer be processed for this purpose. The objection can be notified without observing formal requirements and without indication of reasons and without incurring separate costs aside from the customary transmission costs at basic rates. The objection should be addressed to NürnbergMesse GmbH, Messezentrum, 90471 Nuremberg, or data@nuernbergmesse.de.

## 25. Severability clause

If any provisions of these Conditions for Participation are partially void or incomplete, this shall not affect the validity of the remaining provisions and the contract. In such cases, the parties agree to replace the void or missing provision by a provision that most closely relates to the business purpose intended by the parties.

# Supplementary Agreement to the General Conditions for Participation in Fairs and Exhibitions

## Bavarian Venue Regulations

### Application in the Exhibition Center Nuremberg

#### 1. Assurance of public safety and order

The exhibitor shall comply with all public safety regulations, in particular with the Bavarian Venue Regulations. The exhibitor is obliged to exhibit only properly maintained and protected equipment and exhibits in the exhibition halls and these must comply with all statutory regulations on the technical safety of equipment.

#### 2. Emergency routes

Emergency routes in the exhibition halls must be kept clear at all times, including during assembly and dismantling. Contraventions will be fined.

#### 3. Articles used in the halls

Requisites, decorations and other articles must be made of fire-resistant material. Pyrotechnic articles, combustible liquids and other combustible material, especially packaging material, may only be kept in special areas provided by NürnbergMesse.

The operation of laser systems is subject to compliance with the relevant industrial safety regulations, including in areas accessible for visitors.

#### 4. Fire regulations and safety concept

NürnbergMesse has issued fire regulations, which are displayed throughout the exhibition centre and are part of the contract.

In connection with the enforcement of the Bavarian Venue Regulations, NürnbergMesse in consultation with the responsible authorities will draw up a safety concept, which will be implemented by separate arrangements as part of the existing contracts.

#### 5. Security staff, security manager

The maintenance of public safety and compliance with the requirements of the Bavarian Venue Regulations are monitored by special security staff; the security manager is authorized to issue binding instructions, especially if the safety of the event is at risk.

#### 6. Event director and event equipment director

The event director appointed by NürnbergMesse shall ensure compliance with the public safety regulations and particularly the Bavarian Venue Regulations. The event director is also authorized to close the event. Compliance with instructions issued by the event director is compulsory.

The name of the event director and his deputy must be announced in writing a suitable period of time before the respective event.

The event director shall be informed immediately of any special occurrences that could adversely affect the safety of the event.

The event equipment director must ensure the safety and operability of the technical facilities at the venue in terms of fire prevention during the official opening times of the event.

The event director or his deputy shall be present personally throughout the official opening time of the event, and the event equipment director or security manager shall be present during the assembly and dismantling periods as well.

#### 7. Safety instructions

The regulatory authorities, event director, event equipment director and security manager are authorized to issue instructions within the framework of the safety regulations. Compliance with these instructions is compulsory.

## Bavarian Health Protection Act

### Application in the Exhibition Center Nuremberg

With the exception of smoking areas specially marked for this purpose, smoking is prohibited in the exhibition halls, congress halls, conference rooms, restaurants, cafeterias, mobile catering areas and service areas of the Exhibition Center Nuremberg.